



**HILL WARD HENDERSON**  
ATTORNEYS AT LAW

*Hill Ward Henderson (HWH) advised clients in these selected publicly announced mergers and acquisitions (M&A) deals. Our engagements were both buy-side and sell-side, and involved strategic and private equity clients. These deals reflect our participation in the very active mergers and acquisitions deal market. We also handled a number of confidential transactions that are not listed, bringing the total to over \$1 billion.*

*We deeply appreciate our clients' confidence in entrusting us to handle these important transactions. We know that we are in business because of this support and confidence from our clients.*



Service, Selection and Value Since 1895.

**Ferman Automotive Group/Maus Family Chevrolet, LLC**

The firm represented an affiliate of Ferman Automotive Group in its acquisition of Maus Family Chevrolet from Maus Chevrolet, LLC and in its sale of Ferman Nissan and Ferman Acura to North Tampa Nissan and Maus Tampa Auto, LLC, respectively.

**Our team was led by Kevin Sutton, and included Ryan Angel (corporate) and Katherine Frazier (real estate).**

**Ferman Automotive Group/Tallahassee CCM, LLC**

The firm represented an affiliate of Ferman Automotive Group in the sale of its Tallahassee Harley Davidson dealership and related assets.

**Our team was led by Kevin Sutton, and included Katherine Frazier (real estate).**

***About Ferman Automotive Group***

The Ferman Automotive Group, based in Tampa, Florida, is an independently owned and operated group of franchise car dealers serving the Tampa Bay area and Florida. The Company offers retail sale of new and used automobiles, body shops and collision centers, and ancillary components. For more information visit <https://www.fermanauto.com/>.



### **Data Dimensions, LLC**

The firm represented Data Dimensions, LLC, a portfolio company of HealthEdge Investment Partners, in its sale to Thompson Street Capital Partners. Data Dimensions is a leading provider of outsourced business process automation services for clients in the P&C insurance, financial services and governmental industries, providing data and document management to many of the nation's largest insurers, mail order pharmacies, manufacturers, and government agencies.

**Our team was led by Dave Felman and Ajay Malshe, and included Eric Hall (corporate), Prestin Weidner (tax), Trey Baldy (intellectual property), Tyler Hill (real estate), Kirsten Vignec (employee benefits), and Ryan McConnell (leasing).**

#### ***About Data Dimensions, LLC***

Data Dimensions is an innovative leader in the area of information management and business process automation that provides a complete range of outsourcing and professional services. For more information visit <https://datadimensions.com/>.



### **Baldwin Risk Partners Initial Public Offering**

The firm represented Baldwin Risk Partners, one of the fastest growing independent insurance brokerage firms in the country, as corporate counsel, in connection with the corporate reorganization completed to facilitate its initial public offering. Shares of BRP Group, Inc., which is the managing member of Baldwin Risk Partners, LLC, are now traded on NASDAQ under the symbol "BRP".

**Our team was led by Prestin Weidner, and included Dave Felman (corporate).**

### **Baldwin Risk Partners Acquisitions**

The firm represented Baldwin Risk Partners in its acquisitions of other insurance agencies. Since January 1, 2020, the firm has closed several acquisitions for BRP and its subsidiaries, the most significant of which are the acquisitions of Lanier Upshaw, Inc. (closed January 1, 2020) and Insurance Risk Partners, LLC (closed April 1, 2020).

**Our team for these acquisitions was led by Eric Hall, and included corporate lawyers Dave Felman, Matthew Lastinger, and Joshua Gehres, and also included Prestin Weidner (tax), Kirsten Vignec (employee benefits), Roland Chase (securities), Jeff Wilcox (employment), Scott Dibbs (real estate), and Ryan McConnell (real estate).**

#### ***About Baldwin Risk Partners***

Baldwin Risk Partners is an insurance distribution holding company with a diverse portfolio of services. It takes a tailored approach to insurance, risk management and employee benefits. Visit <https://baldwinriskpartners.com/> for more information.

# ASBURY

## AUTOMOTIVE GROUP

### **Asbury Automotive Group, Inc./Butler Toyota**

Hill Ward Henderson advised a subsidiary of Asbury Automotive Group, Inc. in its acquisition of Butler Toyota, an Indiana based Toyota dealership and one of Indianapolis' leading auto dealerships since its founding. The acquisition continued Asbury Automotive Group, Inc.'s quick escalation into becoming a dominant player in the Indianapolis market.

### **Asbury Automotive Group, Inc./John Elway Chrysler Dodge Jeep Ram**

Hill Ward Henderson advised a subsidiary of Asbury Automotive Group, Inc. in its acquisition of John Elway Chrysler Dodge Jeep Ram, Colorado based dealership. The acquisition expanded Asbury Automotive Group, Inc.'s footprint in the Colorado market.

### **Asbury Automotive Group, Inc./Gray-Daniels Dealership Group**

Hill Ward Henderson advised a subsidiary of Asbury Automotive Group, Inc. in its sale of the Mississippi holdings of the Gray-Daniels dealership group. The sale included a Toyota, Chevrolet, Ford and two Nissan dealerships.

**Our team was led by Kevin Sutton, and included Ryan Angel (corporate) and Katherine Frazier (real estate).**

#### ***About Asbury Automotive Group, Inc.***

Asbury Automotive Group, Inc., headquartered in Duluth, Georgia, is one of the largest automotive retailers in the U.S. Built through a combination of organic growth and strategic acquisitions, Asbury now operates 81 dealerships, encompassing 95 franchises for the sale and servicing of 29 different brands of American, European and Asian automobiles. Please visit <https://www.asburyauto.com/> for more information.

### **Mid-State Industrial Maintenance, Inc.**

The firm represented Mid-State Industrial Maintenance, Inc., a Florida-based industrial maintenance and repair business and portfolio company of KLH Capital in its recapitalization and redemption of certain stockholders with an affiliate of CenterGate Capital, L.P., an Austin-based private equity fund.

**Our team was led by John Connery, and included Ajay Malshe (corporate), Justin Wallace (tax), Prestin Weidner (tax), Melanie Hancock Brown (employee benefits), Trey Baldy (intellectual property), and Tyler Hill (real estate).**

#### ***About Mid-State Industrial Maintenance, Inc.***

Mid-State is an enterprise that provides in-house machining, fabricating, and mechanical services as well as on-site Florida industrial maintenance services. For more information visit <https://midstateindustrialcorp.com/>.

# TOWERCOM

## **TowerCom**

The firm represented TowerCom, a Jacksonville, Florida-based communications tower developer, as it received an equity investment from M/C Partners, a Boston-based private equity firm. This investment will allow TowerCom to continue to execute on its robust tower build plan on behalf of national and regional wireless carriers.

**Our team was led by Prestin Weidner, and included Justin Wallace.**

### ***About TowerCom***

TowerCom executes new tower builds on behalf of both national and regional wireless carrier customers primarily in the Southeast and Southwest US. TowerCom is responsible for the end-to-end tower development process, and is led by a veteran management team that has experience in all phases of tower infrastructure development, deployment and management. For more information visit <https://www.towercomenterprises.com/>.



## **RxStrategies**

The firm represented RxStrategies, a leading provider of 340B Discount Prescription Program consulting and processing services, in its acquisition by Renovus Capital, a private equity firm. RxStrategies was a portfolio company of Lovett Miller Venture Fund.

**Our team was led by Dave Felman, and also included Eric Hall (corporate), and Prestin Weidner (tax). Berkery Noyes acted as investment banker on the deal.**

### ***About RxStrategies***

RxStrategies designs and implements customized pharmacy solutions that allow its clients to maximize the value of the Federal 340B discount drug pricing program. For more information, visit <https://rxstrategies.com/>.



## **Fairbourne Properties, LLC**

The firm represented Fairbourne Properties, LLC, a Chicago-based real estate investment and property management company in its joint venture with Alabama-based Harbert Management and in its negotiation of a property management agreement for the Redmond Town Center in Redmond, Washington. The joint venture purchased the Redmond Town Center for \$192 million.

**Our team was led by John Connery, and included Matthew Lastinger (corporate) and Justin Wallace (tax).**

### ***About Fairbourne Properties, LLC***

Fairbourne Properties, LLC is a full-service real estate investment and property management company that focuses on acquiring, managing and asset management. For more information, visit <https://www.fairbourne.com/>.



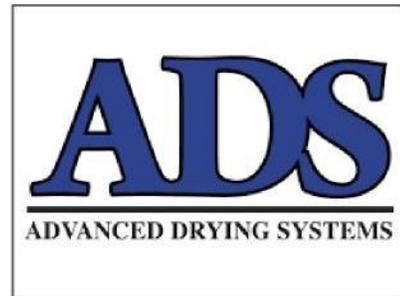
### **Patrol Protect Secure, Inc.**

Hill Ward Henderson represented Patrol Protect Secure, Inc. (“PPS”) in its acquisition of American Heritage Protection Services (“AHPS”). AHPS is an Illinois-based provider of armed and unarmed security guard services, primarily to utility companies and healthcare facilities. PPS was formed by Mangrove Equity Partners and Sunlake Capital to pursue a growth-oriented investment strategy in the U.S. contract security industry.

**Our team was led by John Connery, and included Zachary Watt (finance), Prestin Weidner (tax), Melanie Hancock Brown (employee benefits), Eric Hall (insurance), and Ajay Malshe (corporate).**

#### ***About Patrol Protect Secure, Inc.***

Patrol Protect Secure, Inc. is a financial holding company that utilizes a differentiated approach to invest exclusively in U.S. contract security businesses. For more information, visit <https://www.patrolprotectsecure.com/>.



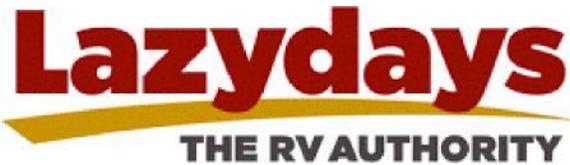
### **Clearwell Group**

Hill Ward Henderson advised Clearwell Group in connection with a recapitalization of Advanced Drying Systems (“ADS”). ADS, a Tampa-based company, is a leading provider of water and mold damage restoration services in Florida and Louisiana. Clearwell Group financed the transaction with equity and debt financing provided by Plexus Capital and Cadence Bank.

**Our team was led by John Connery, and included Zachary Watt (corporate) and Prestin Weidner (tax).**

#### ***About Clearwell Group***

Clearwell Group is a family office investment advisory firm that focuses on investment management, direct private equity, philanthropy and family business consulting. For more information, visit <https://clearwellgroup.com/>.



### **Lazydays RV of Phoenix, LLC**

Hill Ward Henderson advised Lazydays RV of Phoenix, LLC, a subsidiary of Lazydays Holdings, Inc. in its acquisition of the recreational vehicle dealership known as Desert Autoplex RV. Desert Autoplex RV, owned by Korges Enterprises, Inc. and located in Mesa, Arizona, carries a variety of recreational vehicles, including those manufactured by Newmar, Forest River, Coachmen, Northwood, and Palomino.

**Our team was led by Ryan Angel and Dave Felman, and included Scott Dibbs (real estate), and Trey Baldy (finance).**

#### ***About Lazydays Holdings, Inc.***

Lazydays, The RV Authority<sup>TM</sup>, is an iconic brand in the RV industry. Home of the world's largest recreational dealership, based on 126 acres outside of Tampa, Florida, Lazydays also has dealerships located throughout the United States. Please visit <https://www.lazydays.com/> for more information.

### **Soaring Wings, LLC**

The firm represented Soaring Wings, LLC and its subsidiaries in the sale of the WingHouse Bar & Grill restaurant concept to ARC WingHouse, LLC, a subsidiary of ARC Group, which is a Jacksonville-based restaurant holding company.

**Our core team was led by John Connery, and included Scott Dibbs (real estate), Ryan McConnell (real estate), and Zachary Watt (corporate).**

Disclaimer: This newsletter was created by Hill Ward Henderson for informational purposes only. It discusses legal developments and should not be regarded as legal advice for specific situations. Those who read this information should not act upon it without seeking legal advice. Neither prior results described herein, nor any other representations contained herein guarantee a similar outcome.