



HILL WARD HENDERSON
ATTORNEYS AT LAW
TAMPA | CLEARWATER

The Hill Ward Henderson Mergers and Acquisitions Team Announces Recent Transactions

Hill Ward Henderson (HWH) advised clients in these selected publicly announced mergers and acquisitions (M&A) deals. Our engagements were both buy-side and sell-side, and involved strategic and private equity clients. These deals reflect our participation in the very active mergers and acquisitions deal market. We also handled a number of confidential transactions that are not listed, bringing the total to nearly \$2 billion.

We deeply appreciate our clients' confidence in entrusting us to handle these important transactions. We know that we are in business because of this support and confidence from our clients.



Baldwin Risk Partners Acquisitions

Hill Ward Henderson represented Baldwin Risk Partners (BRP) in its acquisitions of a number of other insurance agencies. Since February 1, 2020, the firm closed a number of acquisitions for BRP and its subsidiaries, the most significant of which are the acquisitions of AgencyRM, LLC and Vibrant USA Inc., Southern Protective Group, Rosenthal Brothers Insurance, Trinity Benefit Advisors, The Fletcher Financial Group, Inc., Medicare Insurance Advisors, Inc. and Independent Insurance Consultants, Inc., Insgroup, Inc., Tanner, Ballew & Maloof, Inc., and Riley Financial Group, Inc. At the time of entering into the agreement, the acquisition of Insgroup, Inc. was the largest in BRP's history.

Our team for these acquisitions was led by Eric Hall, and included corporate lawyers Matthew Lastinger and Joshua Gehres, as well as Prestin Weidner (tax), Kirsten Vignec (employee benefits), Roland Chase (securities), Jeff Wilcox (employment), Scott Dibbs (real estate), and Ryan McConnell (real estate).

About Baldwin Risk Partners

Baldwin Risk Partners is an insurance distribution holding company with a diverse portfolio of services. It takes a tailored approach to insurance, risk management and employee benefits. Visit

<https://baldwinriskpartners.com/> for more information.

ASBURY
AUTOMOTIVE GROUP

Asbury Automotive Group, Inc./Park Place

Hill Ward Henderson advised certain subsidiaries of Asbury Automotive Group, Inc. in their acquisition of eight North Texas Park Place dealerships. The acquisition included 10 new vehicle franchises, including Mercedes-Benz and Sprinter stores in Dallas, Fort Worth and Arlington, Lexus Plano and Lexus Grapevine, Jaguar Land Rover Dallas Fort Worth, Porsche Dallas and Volvo Dallas, two collision centers and an auto auction. The acquisition is expected to add approximately \$1.7 billion to Asbury Automotive Group, Inc.'s annualized revenues.

Our team was led by Kevin Sutton, and included Ryan Angel, Joshua Gehres, Katherine Frazier (real estate), Scott Dibbs (real estate/leasing), and Steve Kelly (intellectual property).

Asbury Automotive Group, Inc./Greenville Lexus

Hill Ward Henderson advised a subsidiary of Asbury Automotive Group, Inc. in its sale of its Greenville, South Carolina Lexus Dealership.

Our team was led by Kevin Sutton, and included Ryan Angel and Katherine Frazier (real estate).

Asbury Automotive Group, Inc./Nalley Ford Sandy Springs

Hill Ward Henderson advised a subsidiary of Asbury Automotive Group, Inc. in its sale of its Atlanta, Georgia Ford Dealership known as "Nalley Ford Sandy Springs" to the Jim Ellis Automotive Group.

Our team was led by Kevin Sutton, and included Ryan Angel and Katherine Frazier (real estate).

About Asbury Automotive Group, Inc.

Asbury Automotive Group, Inc., headquartered in Duluth, Georgia, is one of the largest automotive retailers in the U.S. Built through a combination of organic growth and strategic acquisitions, Asbury now operates 90 dealerships, encompassing 113 franchises for the sale and servicing of 31 different brands of American, European and Asian automobiles. Please visit <https://www.asburyauto.com/> for more information.



Maverick Boat Group, Inc./Malibu Boats, Inc.

Hill Ward Henderson advised Maverick Boat Group, Inc. in its sale to Malibu Boats, Inc. Maverick designs and manufactures center console, dual console, flats, and bay boats and has a strong reputation as a pioneer in flats and bay boats. Its product line includes Maverick, Cobia, Pathfinder, and Hewes. Since 1984, Maverick has been associated with uncompromised quality and strong performance in the marine industry.

Our team was led by Dave Felman and Ryan Angel, and included Sara Qureshi, Lisa Gilleland (real estate), Kirsten Vignec (employee benefits), Prestin Weidner (tax), and Eric Hall (RWI policy).

About Maverick Boat Group, Inc.

Maverick Boat Group, Inc., operates out of two manufacturing facilities in Fort Pierce, Florida, and includes Cobia, Pathfinder, Maverick and Hewes brand boats. Please visit <https://www.maverickboats.com> for more information.



Lazydays RV of Elkhart, LLC/Total Value RV

Hill Ward Henderson advised Lazydays RV in its acquisition of the recreational vehicle dealership known as Total Value RV. Total Value RV was the leading motorhome dealership in Indiana. The acquisition is a key transaction in Lazydays' execution of its geographic expansion strategy.

Our team was led by Ryan Angel, and included Dave Felman, Lisa Gilleland (real estate), Ryan McConnell (real estate) and Trey Baldy (finance).

Lazydays RV of Chicagoland, LLC/Camp-Land RV

Hill Ward Henderson advised Lazydays RV in its acquisition of the recreational vehicle dealership known as Camp-Land RV. The acquisition expanded Lazydays' geographic footprint in the northern and central Indiana markets, the Chicagoland and northern Illinois markets, the Southern Michigan markets, and the western Ohio markets.

Our team was led by Ryan Angel, and included Dave Felman, Lisa Gilleland (real estate), Ryan McConnell (real estate) and Trey Baldy (finance).

Lazydays RV of Tennessee, LLC/Chilhowee RV Center

Hill Ward Henderson advised Lazydays RV in its acquisition of the recreational vehicle dealership known as Chilhowee RV Center. The acquisition represents the Company's fifth completed acquisition or opening over the last eleven months and continues Lazydays' expansion of its footprint in the Eastern Tennessee market.

Our team was led by Ryan Angel, and included Dave Felman, Lisa Gilleland (real estate), and Trey Baldy (finance).

About Lazydays Holdings, Inc.

Lazydays, The RV Authority™, is an iconic brand in the RV industry. Home of the world's largest recreational dealership, based on 126 acres outside of Tampa, Florida, Lazydays also has dealerships located throughout the United States. Please visit <https://www.lazydays.com/> for more information.

Turnkey Pharmacy Solutions, LLC/Elevate340B, LLC

Hill Ward Henderson represented the founders of Turnkey Pharmacy Solutions, LLC and Elevate340B, LLC in their sale of these companies to SpendMend, LLC, a portfolio company of Sheridan Capital Partners.

Our team was led by Dave Felman, Eric Hall, and Ajay Malshe, and included Ryan Angel, Prestin Weidner (tax), Kirsten Vignec (employee benefits), and Trey Baldy (finance).

About Turnkey Pharmacy Solutions, LLC/Elevate340B, LLC

Turnkey Pharmacy Solutions assists hospitals, clinics and other participants in the 340B drug discount program to ensure regulatory compliance with the program through audits and ongoing covered entity support. Elevate340B further advises those participants in optimizing and expanding their utilization of the 340B program. Visit <https://turnkeyrxsolutions.com/> for more information.



Mangrove Equity Partners, LP

Hill Ward Henderson advised Tampa-based private equity fund Mangrove Equity Partners in its investment in a management buyout of Steam Turbine Alternative Resources, Inc., a Marion, Ohio-based business engaged in high-precision manufacturing and field installation of replacement parts for high-capacity steam and gas turbines.

Our team was led by John Connery, and included Matthew Lastinger, Eric Hall, Zachary Watt (finance), Lisa Gilleland (real estate), and Prestin Weidner (tax).

About Mangrove Equity Partners, LP

Mangrove Equity Partners, LP is a Tampa, Florida-based lower middle-market private equity firm. Mangrove has 100+ years collective reputation as effective, fair, flexible, and honorable partners to company owners and managers. Please visit <http://mangroveequity.com/> for more information.



Element Engineering Group, LLC/OMNI Communications, LLC

Hill Ward Henderson advised Element Engineering Group, LLC (ELEMENT) in its acquisition of OMNI Communications, LLC (OMNI). ELEMENT and OMNI have been collaborating on projects for more than a decade. The acquisition will provide existing and future clients of both firms a more extensive suite of services and deeper expertise across a growing range of high-stakes projects.

Our team was led by Ryan Angel, and included Dave Felman and Trey Baldy (finance).

About Element Engineering Group, LLC

Element Engineering Group, LLC has served the engineering needs of public- and private-sector clients since 2006 in the areas of transportation engineering, structures, utilities, civil, and survey. Their efforts focus on providing quality services while maintaining high ethical standards with regard for the public, community, and the environment. Visit <https://elementeg.com/> for more information.

Fink Automotive Group

Hill Ward Henderson advised Hyundai of New Port Richey, LLC, New Port Richey Auto Werks, LLC, S & D Auto Resources, LLC, Hyundai of Wesley Chapel, LLC, and S & D Chevrolet, LLC, **affiliated entities in the Fink Automotive Group**, in their sale of five automotive dealerships to Lithia Motors, Inc. The sale included two Hyundai dealerships, one Mazda dealership, one Volkswagen dealership, and one Chevrolet dealership.

Our team was led by Kevin Sutton, and included Ryan Angel and Katherine Frazier (real estate).

About Fink Automotive Group

Fink Automotive Group's dealerships include Hyundai of New Port Richey, which has been the highest volume Hyundai dealership in the U.S. for the last eight years in a row. Since opening Hyundai of New Port Richey, Fink Automotive Group had grown its dealership operations to include: Hyundai of Wesley Chapel, Mazda of Wesley Chapel, Chevrolet of Wesley Chapel, Hyundai of New Port Richey Certified Used Cars, Volkswagen of Wesley Chapel and Volkswagen of New Port Richey.



Shenandoah Industrial Solutions, LLC/Bay Area Environmental Services

Hill Ward Henderson represented Shenandoah Industrial Solutions, LLC, a portfolio company of KLH Capital, in its acquisition of Bay Area Environmental Services, a water utility services company providing critical water and sewer pipeline cleaning, testing, and restoration services to corporate and industrial customers as well as city, state and federal governments in the Tampa Bay area and throughout West Central Florida.

Our team was led by John Connery and Ajay Malshe, and included Joshua Gehres, Prestin Weidner (tax), Zachary Watt (finance), and Ryan McConnell (real estate).

About Shenandoah Industrial Solutions, LLC

Founded in 1976, Shenandoah Industrial Solutions is a provider of storm drainage system inspection, cleaning and CIPP rehabilitation for municipalities and commercial customers in Florida. Please visit <https://shenandoahus.com/> for more information.



HealthEdge Investment Partners, LLC

The firm represented Tampa-based private equity firm, HealthEdge Investment Partners, LLC, and its owners, in its investment in Specialty Pharmacy Nursing Network, Inc., a national provider of specialty home infusion nursing services. Specialty Pharmacy Nursing Network, Inc. is a nationwide nursing network that focuses on the therapy management of patients with rare, chronic disorders. HealthEdge's investment is expected to enhance SPNN's growth opportunities by bringing together the company's superior and expanding nursing services offering with HealthEdge's industry experience, network, and resources.

Our team was led by Dave Felman, and included Zachary Watt, Sara Qureshi, Prestin Weidner (tax), Jeff Wilcox (employment), Kirsten Vignec (employee benefits), Trey Baldy (intellectual property), Ryan McConnell (real estate), and Eric Hall (RWI policy).

About HealthEdge Investment Partners, LLC

HealthEdge Investment Partners, LLC is an operating-oriented private equity firm founded in 2005 that focuses exclusively on the healthcare industry. For more information, visit <https://www.healthedgepartners.com/>.



Patrol Protect Secure, Inc.

Hill Ward Henderson advised Patrol Protect Secure, Inc. ("PPS") in its acquisition of SSA Security Group, Inc. ("SSA"). SSA is a California-based provider of armed and unarmed security guard services. PPS was formed by Mangrove Equity Partners and Sunlake Capital to pursue a growth-oriented investment strategy in the U.S. contract security industry.

Our team was led by Kevin Sutton, and included Ryan Angel, Sara Qureshi, Zachary Watt (finance), Prestin Weidner (tax), and Justin Wallace (tax).

Patrol Protect Secure, Inc.

Patrol Protect Secure, Inc. (PPS) is a commonly-owned group of security companies with a disciplined focus on customer service, responsiveness, and employee care. PPS provides security officers, off duty police, vehicle patrol, and security services to a wide variety of industries. Please visit <https://www.patrolprotectsecure.com/> for more information.

If you have any questions or would like additional information about the above transactions, please contact a member of our Mergers and Acquisitions Team below.

Ryan Angel

ryan.angel@hwhlaw.com
813.222.3195

Trey Baldy

trey.baldy@hwhlaw.com
813.222.3146

Roland Chase

roland.chase@hwhlaw.com
813.222.3125

John Connery

john.connery@hwhlaw.com
813.227.8441

Scott Dibbs

scott.dibbs@hwhlaw.com
813.227.8464

David Felman

david.felman@hwhlaw.com
813.227.8483

Katherine Frazier

katherine.frazier@hwhlaw.com
813.227.8480

Joshua Gehres

joshua.gehres@hwhlaw.com
813.222.3199

Lisa Gilleland

lisa.gilleland@hwhlaw.com
813.222.3115

Eric Hall

eric.hall@hwhlaw.com
813.227.8408

Stephen Kelly

stephen.kelly@hwhlaw.com
813.506.5180

Matthew Lastinger

matthew.lastinger@hwhlaw.com
813.222.8707

Ajay Malshe

ajay.malshe@hwhlaw.com
813.506.5182

Ryan McConnell

ryan.mcconnell@hwhlaw.com
813.222.3117

Sara Qureshi

sara.qureshi@hwhlaw.com
813.227.8405

Kevin Sutton

kevin.sutton@hwhlaw.com
813.227.8492

Kirsten Vignec

kirsten.vignec@hwhlaw.com
813.222.8731

Justin Wallace

justin.wallace@hwhlaw.com
813.506.5137

Zachary Watt

zachary.watt@hwhlaw.com
813.222.3150

Prestin Weidner

prestin.weidner@hwhlaw.com

Jeff Wilcox

jeff.wilcox@hwhlaw.com

813.222.3122

813.222.8725

Disclaimer: This newsletter was created by Hill Ward Henderson for informational purposes only. It discusses legal developments and should not be regarded as legal advice for specific situations. Those who read this information should not act upon it without seeking legal advice. Neither prior results described herein, nor any other representations contained herein guarantee a similar outcome.

Hill Ward Henderson | www.hwlaw.com



Hill Ward Henderson | 101 East Kennedy Boulevard, Suite 3700, Tampa, FL 33602

[Unsubscribe {recipient's email}](#)

[Constant Contact Data Notice](#)

Sent by info@hwlaw.com