



THE HILL WARD HENDERSON MERGERS AND ACQUISITIONS TEAM ANNOUNCES RECENT TRANSACTIONS

Hill Ward Henderson advised clients in these selected publicly announced mergers and acquisitions (M&A) deals which occurred over the last year. Our engagements were both buy-side and sell-side, and involved strategic and private equity clients. These deals reflect our participation in various mergers and acquisitions across a number of industries. We also handled a number of confidential transactions that are not listed.

We deeply appreciate our clients' confidence in entrusting us to handle these important transactions.



ALIGN WEALTH MANAGEMENT

Hill Ward Henderson represented Align Wealth Management, a Registered Investment Advisor and multi-state full-service wealth management firm, in the sale of the company to Edelman Financial Engines, America's top independent wealth planning and workplace investment advisory firm.

Our team was led by Reid Haney, and also included Sara Qureshi, Tyler Miller, Kirsten Vignec (employee benefits), Lisa Gilleland (real estate), Prestin Weidner (tax), Justin Wallace (tax), Steve Kelly (intellectual property), Patrick Reid (intellectual property), and Jeff Wilcox (employment).

ABOUT EDELMAN FINANCIAL ENGINES

Edelman Financial Engines is one of the nation's largest independent wealth and financial advisory firms, providing financial planning, retirement planning services, investment management, insurance, tax planning, and estate planning services. Edelman Financial Engines manages more than \$250 billion in assets for more than 1.3 million clients through more than 145 offices nationwide.

Visit <https://www.edelmanfinancialengines.com/> for more information.

BEI ENGINEERING GROUP, INC.

The firm represented BEI Engineering Group, Inc. ("BEI") in its sale to Atwell, LLC ("Atwell"). BEI has provided Florida with civil engineering, planning, and land surveying for more than 30 years. Founded in 1992, BEI has supported private sector work for a diverse range of clients throughout the state of Florida.

Our team was led by Sara Qureshi and Ryan Angel, and also included Ryan Maloney, Tyler Miller, Kirsten Vignec (employee benefits), Lisa Gilleland (real estate), Justin Wallace (tax), and Jeff Wilcox (employment).

ABOUT BEI ENGINEERING GROUP, INC.

BEI is a firm providing civil engineering, planning, and land surveying services in Fort Myers and Port Charlotte, Florida. BEI provides professional expertise at every stage, from initial concept to project completion and beyond. For more information on this transaction, visit <https://www.atwell-group.com/news-insights/atwell-continues-growth-in-florida-with-acquisition-of-banks-engineering/>.

CogentEdge

A MAGNA LEGAL SERVICES COMPANY 

COGENTEDGE, LLC

The firm represented CogentEdge, LLC and its owner in its sale to Magna Legal Services, LLC. CogentEdge is a Florida-based strategic witness preparation services company. The Buyer, Magna Legal Services, is a leading provider of litigation support services to law firms, insurance companies, and corporations, offering a broad array of services that support clients through each phase of the litigation process.

Our team was led by Dave Felman, and also included Rikiya Thomas, Kirsten Vignec (employee benefits), Prestin Weidner (tax), Jeff Wilcox (employment), and Patrick Reid (intellectual property).

ABOUT COGENTEDGE, LLC

CogentEdge, LLC is a professional services firm dedicated to providing corporations, law firms and general counsel with experienced litigators who have been rigorously trained in the art and science of strategic witness preparation. Visit <https://www.cogentedge.com> for more information.

FIBERGLASS COATINGS, INC.

The firm represented Fiberglass Coatings, Inc., certain of its affiliated companies, and their owners in the sale of the business to Third Arch Investments, a private investment firm supported by NewSpring Mezzanine (NewSpring Capital's private credit unit) and Tecum Capital Partners.

Our team was led by Eric Hall, and also included Matthew Lastinger, Lisa Gilleland (real estate), Justin Wallace (tax), Alexandra Prati (tax), Jeff Wilcox

(employment), Kirsten Vignec (employee benefits), Patrick Reid (intellectual property), and Zachary Watt (debt finance).

ABOUT FIBERGLASS COATINGS, INC.

FGCI is the largest independently owned composites distributor in Florida, serving thousands of customers in diverse industries ranging from marine to amusement to construction, and more. Visit <https://fgci.com/> for more information.



HEALTHEDGE INVESTMENT PARTNERS, LLC

Hill Ward Henderson represented HealthEdge Investment Partners, LLC in its acquisition of Radsource, LLC. Radsource is a leader in picture archiving, communication system (PACS) software, and MRI interpretations and provide their services to medical facilities across the country.

Our team was led by Dave Felman, and included Sara Qureshi, Tyler Miller, Trey Baldy, Jessica Clemente, Prestin Weidner (tax), Patrick Reid (intellectual property), Jeff Wilcox (employment), and Kirsten Vignec (employee benefits).

ABOUT HEALTHEDGE INVESTMENT PARTNERS, LLC

HealthEdge Investment Partners, LLC is an operating-oriented private equity firm founded in 2005 that focuses exclusively on the healthcare industry. For more information, please visit <https://www.healthedgepartners.com/>.



HIT PROMOTIONAL PRODUCTS, INC.

Hill Ward Henderson represented Hit Promotional Products, Inc. in connection with its acquisition of TWG International, a manufacturer and designer of specialized apparel and textile promotional products, with operations in Florida and overseas.

Our team was led by Reid Haney, and included Sara Qureshi, Tyler Miller, Lisa Gilleland (real estate), Jeff Wilcox (employment), and Kirsten Vignec (employee benefits).

ABOUT HIT PROMOTIONAL PRODUCTS, INC.

Hit Promotional Products, Inc. is a promotional products supplier. Hit is one of the leading suppliers of promotional products in the nation. Visit <http://www.hitpromo.net/> for more information.



PATROL PROTECT SECURE, INC.

Hill Ward Henderson represented Patrol Protect Secure, Inc., a Mangrove Equity Partners portfolio company, in the acquisition of Genric, Inc. Genric is a private security company that provides armed and unarmed security and patrol services to clients across the country.

Our team was led by John Connery, and also included Rikiya Thomas, Tyler Miller, Prestin Weidner (tax), Kirsten Vignec (employee benefits), Lisa Gilleland (real estate), Patrick Reid (intellectual property), and Jeff Wilcox (employment).

ABOUT PATROL PROTECT SECURE, INC.

Patrol Protect Secure, Inc. (PPS) is a commonly-owned group of security companies with a disciplined focus on customer service, responsiveness, and employee care. PPS provides security officers, off duty police, vehicle patrol, and security services to a wide variety of industries. Please visit <https://www.patrolprotectsecure.com/> for more information.



PROFICIENT AUTO TRANSPORT, INC.

Hill Ward Henderson represented Jacksonville-based auto transportation and logistics company, Proficient Auto Transport, Inc. ("PAT") in the sale of all the company's stock to Proficient Auto Logistics, Inc. ("PAL").

PAT was one of five U.S.-based automobile transportation companies PAL acquired in separate, contemporaneous acquisitions. The closing of the combination was funded by an IPO of shares of PAL stock, underwritten by Stifel Nicolaus, Raymond James, and William Blair, which raised \$215 million in gross proceeds. The IPO and the combination successfully closed on May 13, 2024, making PAL one of the largest auto transportation fleets in North America. The PAL stock trades on the Nasdaq Global Market under the ticker symbol "PAL".

Our team was led by Dave Felman, and also included Eric Hall, Trey Baldy, Sara Qureshi, Jessica Clemente, Prestin Weidner (tax), Roland Chase (securities), Kirsten Vignec (employee benefits), Jeff Wilcox (employment), and Patrick Reid (intellectual property).

ABOUT PROFICIENT AUTO TRANSPORT, INC.

Proficient Auto Transport was founded in 1993 and started with a single truck, eventually building a nationwide network of over 150 trucks, to eventually become the leading carrier of choice for many finished vehicle logistics companies. Proficient was formerly a portfolio company of Stonehenge Capital, a growth equity fund. Please visit <https://www.proficientautologistics.com/> for more information.



U.S. WATER SERVICES CORPORATION

Hill Ward Henderson represented U.S. Water Services Corporation in connection with its acquisition of BCI Technologies. BCI is a leading provider of systems engineering and design services, manufacturing, and sales and installation of products and components for industrial automation and control systems, specializing in water/wastewater utilities.

Our team was led by Reid Haney, and also included Sara Qureshi, Tyler Miller, Kirsten Vignec (employee benefits), Lisa Gilleland (real estate), and Jeff Wilcox (employment).

ABOUT U.S. WATER SERVICES CORPORATION

U.S. Water Services Corporation is a leading water/wastewater utility services company operating in 21 states. Please visit <https://www.uswatercorp.com/> for more information.

If you have any questions or would like additional information about the above transactions please contact a member of our Mergers and Acquisitions Team below.

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