

## CONTACTS

David S. Felman

Kevin H. Sutton

## PEOPLE

Ryan M. Angel

Trey Baldy

Roland S. Chase

Jessica A. Clemente

Quinn B. Cockrell

John C. Connery Jr.

Michael J. Farr

Joshua T. Gehres

Eric J. Hall

R. Reid Haney

G. Matthew Lastinger

Matt H. Maizes

Tyler A. Miller

Nicholas J. Outman

Alexandra M. Prati

Sara A. Qureshi

R. James Robbins Jr.

Zachary W. Watt

P. Prestin Weidner

## RELATED CAPABILITIES

Corporate & Transactional

Franchising

General Corporate Advice

Joint Ventures & Partnerships

Securities & Corporate  
Governance

Tax

# MERGERS & ACQUISITIONS

We counsel public and private companies on a broad range of mergers and acquisitions transactions, including:

- Stock and asset sales and acquisitions
- Private equity or management-led and leveraged buy-out transactions
- Going private transactions
- Tender offers
- Auctions of private and public companies
- Transactions with subsidiaries, divisions and other assets

In the area of mergers and acquisitions, our lawyers draw upon the expertise of all of our firm's practice areas, including corporate governance, securities, tax, labor, employee benefits and real estate, to provide clients with comprehensive advice. Our collaborative approach helps our clients structure their most important transactions to maximize value, while minimizing taxes and transaction costs.

Over the past five years, Hill Ward Henderson has been the principal legal advisor in over 100 completed acquisition or sale transactions. Our clients for these transactions include mid-sized private companies and large public companies. We recognize that even transactions involving relatively small dollar amounts can be critical to our clients' strategic goals.

## CLIENT HIGHLIGHTS

We counsel both public and private companies on a wide range of mergers and acquisitions transactions. The recent highlighted representations below reflect our involvement in the very active mergers and acquisitions deal market.

Represented Asbury Automotive Group, Inc., one of the largest automotive retailers in the U.S., in a number of transactions across the U.S., including acquisitions, sales, and divestitures. Built through a combination of organic growth and strategic acquisitions, Asbury now operates franchises for the sale and servicing of 31 different brands of American, European and Asian automobiles.

## Mergers & Acquisitions

Represented Baldwin Risk Partners (BRP), an insurance distribution holding company, in its acquisitions of a number of other insurance agencies, some of the most significant of which include RogersGray, Inc.; The Capital Group; FounderShield, LLC; EBSME, LLC; AgencyRM, LLC and Vibrant USA Inc.; Southern Protective Group; Rosenthal Brothers Insurance; Lanier Upshaw, Inc.; Insurance Risk Partners, LLC, and Arcana Insurance Services.

Advised HealthEdge Investment Partners, LLC, an operating-oriented private equity firm that focuses exclusively on the healthcare industry, in a number of key purchases, investments, and equity recapitalizations.

Represented Apex Service Partners, LLC (Apex) in a number of transactions, the most significant of which were acquisitions that further Apex's national growth strategy which has given the company a footprint across the country.

Advised Lazydays Holdings, Inc., an iconic brand in the RV industry, in its acquisition of a number of recreational vehicle dealerships, assisting in Lazydays' execution of its geographic expansion strategy across the U.S.

### NEWS & INSIGHTS

Hill Ward Henderson Attorneys and Practices Receive 2022 Chambers Recognition  
6.1.22

Hill Ward Henderson Receives Regional Rankings from U.S. News – Best Lawyers® 2022  
Firm News, 11.4.21

Hill Ward Henderson Attorneys and Practices Receive 2021 Chambers Recognition  
Firm News, 5.20.21

Hill Ward Henderson Receives National and Regional Rankings from U.S. News – Best Lawyers® 2021  
Firm News, 11.5.20

Hill Ward Henderson Represents Asbury Automotive Group in Acquisition of Park Place Dealerships  
Firm News, 8.26.20

## Mergers & Acquisitions

Hill Ward Henderson Attorneys and Practices Receive Chambers USA  
2020 Recognition  
Firm News, 4.23.20

Hill Ward Henderson Attorneys and Practices Receive Chambers USA  
2019 Recognition  
Firm News, 4.25.19

### CLIENT ADVISORIES

M&A Client Advisory May 2022  
Advisory, 5.2.22

M&A Client Advisory May 2021  
Advisory, 5.3.21

M&A Advisory May 2020  
Advisory, 5.28.20

M&A Advisory January 2020  
Advisory, 1.16.20

M&A Advisory October 2019  
Advisory, 10.18.19

Hill Ward Henderson Mergers and Acquisitions Team Announces 10  
Recent Deals  
Advisory, 6.21.18